

PROFILE OF THE MUNICIPALITY

Municipality	Novi Grad Sarajevo
Coordinates	43.848889°N 18.371111°E
Population	approx. 130.000
Surface area (sq. km)	47.8
Agricultural land	44.52%
Budget 2016	39,768,000.00 KM
Capital budget 2016	20,661,000.00 KM

The Municipality Novi Grad Sarajevo is an “entrance gate“ leading from the Corridor Vc into the capital of Bosnia and Herzegovina and one of the four municipalities which, administratively, make up the city of Sarajevo. The Municipality Novi Grad Sarajevo continuously invests in infrastructure and allocations for capital investments exceed 50% of total funds annually. All activities of the municipal administration contribute to a better quality of life and a more favourable business environment.

Main features of the Municipality are:

- Favourable geographical location and access to local and regional markets
- Most populated municipality in the Sarajevo Canton
- Developed infrastructure
- Educated, qualified and young manpower
- Spatial resources for social and economic development
- Effective administration
- Management personnel is dedicated to local economic development

STRATEGIC DIRECTIONS OF THE DEVELOPMENT OF THE MUNICIPALITY

By virtue of the management personnel’s strategic commitment to the principles of sustainable development, the Municipality Novi Grad Sarajevo is moving quickly towards the realisation of the strategic vision: *By 2020 it will become the most dynamic municipality in the Sarajevo Canton and it will be recognised as a municipality that is firmly committed to improving its business environment and attracting investment and improving the quality of life of its citizens and increasing energy efficiency.*

Starting from our vision for the future development of the Municipality Novi Grad Sarajevo for the period 2014-2020, we have defined the following strategic goals:

Strategic goal 1. Competitive economy generating new high quality jobs in the territory of the Municipality Novi Grad Sarajevo;

Strategic goal 2. Strengthening human resources by supporting projects aimed to enhance knowledge, skills, innovation, creativity, better psychophysical condition, social cohesion and inclusion;

Strategic goal 3. Improving the quality of administration, infrastructure and spatial management, as essential components of pleasant living and successful businesses;

Strategic goal 4. Protecting and improving the environment and efficient energy management.

ECONOMY

Registered companies 2,706

Business units 1,354

Registered trades 2,403

Size of companies: 4.52 % large-scale companies / 12.30 % medium-scale companies / 83.18 % small-scale companies

Major companies located in the territory of the Municipality:

Manufacturing industry: Sprind d.o.o., Proven d.o.o., Unis fagas d.o.o., Zrak d.o.o, Tvornica tehnološke opreme Sarajevo, Prevent direkt d.o.o. Sarajevo, Bosnaplast d.o.o., Dizart d.o.o., Brojler d.o.o., MS & WOOD d.o.o.

Construction industry: Euro-asfalt d.o.o., Eko-teh d.o.o., Famus gradnja 3 d.o.o.

Tourism and related services: JKP GRAS Sarajevo, Centrotrans Eurolines, Green vision, Hotel Sarajevo, JP Olimpijski bazen, BHRT – Javni RTV servis, JP Lokom, Securitas d.o.o.

Retail industry: Robot General Trading d.o.o. Sarajevo, Megamix d.o.o., Frutis d.o.o.

Information and Communications Technology Sector: Atlant BH, HUB387, NEST71, Academy 387.

Major foreign companies located in the territory of the Municipality:

Manufacturing industry: Messer BH Gas, Zvijezda d.d., Veritas Automotive d.o.o.

Tourism and related services: Agram / Euroherc Osiguranje, General Logistic d.o.o

Retail industry: Konzum d.o.o., Podravka d.o.o., Schachermayer d.o.o.

Information and Communications Technology Sector: Klika d.o.o, Mistral Technologies, Siemens d.o.o, Nokia Solutions and Networks d.o.o.

TAXES AND FEES

Value-added tax – VAT: 17%

Profit tax: 10%

Income tax: 10 %

Basic Municipal Fees:

In accordance with a Decision on the amount of communal fees, the fees are payable for: a) displaying business names on business premises, b) rental income on a real property leased to foreign nationals, c) holding, operating and conducting of games of chance (billiard, slot machines, pinball machines, video games, darts, machines for special games of chance, *etc.*), d) restaurants with live entertainment, e) displaying posters and billboards in public places, f) campsites (tents or camper vans or vehicles).

HUMAN RESOURCES

Working age population: 83.922 as of 31 August 2016

Unemployed persons: 22.99 %

Level of qualification/education of unemployed persons:

University education	12.85%
2-year post-secondary education	1.12%
Secondary education	31.81%
Compulsory education	54.68%

Universities and schools located in the territory of the Sarajevo Canton 2015/2016

Number of education institutions		
Primary education ¹	Secondary education ²	Higher education ³
92	39	37

¹ The data covers regular primary schools and schools for children with special needs.

² The data covers regular primary schools, schools for children with special needs and religious schools.

³ The data covers public faculties, religious faculties, academies and private faculties.

* Source: Federal Office of Statistics (the Federation of BiH).

MUNICIPAL ECONOMIC DEVELOPMENT INCENTIVES

- Regression of part of loan interest rate for business entities located in the territory of the Municipality Novi Grad Sarajevo;
- Part-financing of recruitment of interns;
- Training and up-skilling for occupations in demand;
- Favourable rent-rates for premises owned by the Municipality 1 KM/m² (“Bosanska tržnica” Dobrinja – Agriculture and Domestic Production Promotion Project);
- Subventions for the development of agriculture;
- Support for the development of entrepreneurship (“Local economic development partnership” – business meetings in February, “Small business stories for great development”, Meetings of Small Business Owners and Entrepreneurs in April, “Global Entrepreneurship Week” in November).

INDUSTRIAL / ECONOMIC ZONES

	Name of location	Urban Development Project "Industrial zone Zrak"	Urban Regulatory Plan "Economic Zone Rajlovac"	Urban Regulatory Plan "Bačići"	Urban Regulatory Plan Economic Zone "Donje Telalovo polje"
	Project adopted in	2015	2008	2002	2005
	Surface area	14.2 ha <i>9.54 ha economic-production zone</i>	135.4 ha <i>90 ha entrepreneur-economic-commercial zone</i>	23.9 ha <i>16.4 ha industrial-production zone</i>	33.6 ha <i>13.24 ha production zone 3.4 ha free zone 10.26 ha agricultural production zone</i>
	Ownership	Mixed ownership	Mixed ownership	Mixed ownership	Mixed ownership
INFRASTRUCTURE	Transportation				
	Electricity	yes	yes	yes	
	Water	yes			
	Sewerage	yes			
	Gas				
	Telecommunications network		yes	yes	
	Remarks:	Project design for water supply and wastewaters, TC networks, electrification and central heating system/gasification.	Project designs for transportation, drainage of rainwater and wastewaters, TC networks, electrification and central heating system/gasification. The construction of modern water supply and sewerage networks started in 2015.	Project designs for transportation, drainage of rainwater and wastewaters, TC networks, electrification and central heating system/gasification. The Urban Regulatory Plan "Bačići" includes the construction of water supply network approx. 1,125 m long.	Project designs for transportation, drainage of rainwater and wastewaters, TC networks, electrification and central heating system/gasification in a broader area.
	Types of zones (Greenfield/Brownfield)	Greenfield / Brownfield	Greenfield / Brownfield	Greenfield	Greenfield
	Occupancy rate	Partially available	Partially available	Partially available	Partially available
	Approximate market value of business premises in KM/m²	1,800-2,100	1,700-1,900	1,700-1,900	1,500-1,700
	Approximate market value of land in KM/m²	150-200	100-120	100-120	70-100

Based on a Decision on the amount of fees determined according to the suitability of urban construction land and other construction land – the 2015/16 contribution fee, the price of land is defined in KM/m² with price range between 11.40 – 68.40 KM/1m² according to the zones, and the fee for land development ranges from 4.00 to 500.00 KM/1m²

The sale of land owned by the Municipality is conducted through a public tender process at a market price.

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I hereby certify that the above translation is a faithful and complete translation of the original document written in the languages of peoples of Bosnia and Herzegovina.

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Azra Abdulahagić

Certified Court Interpreter for the English Language